

December 20, 2022

The Honorable City Council  
of the City of Los Angeles  
City Hall – Room 395  
Los Angeles, CA 90012

Reference: CF 19-1416

**LAX**  
**Van Nuys**  
**City of Los Angeles**

Eric Garcetti  
Mayor

**Board of Airport  
Commissioners**

Beatrice C. Hsu  
President

Valeria C. Velasco  
Vice President

Gabriel L. Eshaghian  
Nicholas P. Roxborough  
Belinda M. Vega  
Karim Webb

Justin Erbacci  
Chief Executive Officer

This is to hereby transmit for your information to be attached to the Council file. The Mayor approved the CAO Report for the request to approve the award of a three-year contract, with two one-year renewal options, to Los Angeles Tourism and Convention Board, for professional services related to air service marketing, trade missions, and promotional and development consulting services for Los Angeles World Airports, for a not-to-exceed amount of \$2,250,000.

Sincerely,



Glenda Silva Pantoja  
Government Affairs Representative  
Los Angeles World Airports

MSA:GYS:KSF  
Attachments

